

Summer/Fall 2004 Edition

WELCOME TO THE MCN "Used Bike Value Guide." The manufacturers and models are listed alphabetically, from the smallest displacement engines to the largest, in two categories: "On/Off Road" and "Street." "On/Off Road" motorcycles are those equipped to be used effectively off the pavement as well as on, and that come stock with the necessary lighting, etc., to meet applicable state laws. "Street" bikes include all motorcycles which are street legal and meant to be used on pavement only. Please note that in order to keep this guide to a manageable length, in some cases we have used a "shorthand" method of listing only the basic model when slight variations of that model exist.

The prices given are for the *full retail value* of a stock motorcycle. This price best represents either a reconditioned or clean, undamaged and well-maintained vehicle ready to be sold publicly by a dealer or privately between individuals. You should, however,

remember that the value assigned is a national average and may not reflect regional trends for certain vehicles.

All of the values published in this "Used Bike Value Guide" are intended to be used as a guide only, and are determined by evaluating sources the publisher believes to be accurate. In certain cases, an extremely clean or low-mileage example of a vehicle will command a higher market value than what is indicated here. Certain higher-priced aftermarket additions may also increase the value. By the same token, bikes with high mileage, body damage or evidence of abuse or lack of maintenance will command lower market values.

Though considerable care has been exercised to ensure the accuracy of these values and specifications, neither N.A.D.A. Appraisal Guides or MCN assumes responsibility for any errors or omissions.

For a complete breakdown of the value and specifications of any particular motorcycle, MCN highly recommends subscribing to the *N.A.D.A. Consumer Motorcycle/Snowmobile/ATV/Personal Watercraft Appraisal Guide* (888-232-6232).

YEAR	04	03	02	01	00	99	98	97	96	95	94	93	92	91	90
BIG DOG															
Street															
AeroSport	-	-	-	-	-	-	12905	12215	-	-	-	-	-	-	-
Bulldog	26870	24780	22720	19420	18025	16560	14180	-	-	-	-	-	-	-	-
Boxer	23150	21130	18665	16500	-	-	-	-	-	-	-	-	-	-	-
Chopper	24900	22440	-	-	-	-	-	-	-	-	-	-	-	-	-
Husky	-	20280	18475	15760	14230	-	-	-	-	-	-	-	-	-	-
Mastiff	24080	21975	20455	17530	-	-	-	-	-	-	-	-	-	-	-
Pitbull	22220	20260	18195	14420	13740	11355	10505	-	-	-	-	-	-	-	-
ProGlide	-	-	-	-	-	-	-	12000	11170	10505	-	-	-	-	-
ProSport	-	22830	21490	18665	16760	15685	12755	-	-	-	-	-	-	-	-
RidgeBack	23395	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Vintage	-	-	-	-	-	-	-	12450	11545	10875	-	-	-	-	-
Vintage Sport	-	-	-	18945	18125	16175	-	-	-	-	-	-	-	-	-
Vintage Classic	-	-	-	18610	16080	13120	-	-	-	-	-	-	-	-	-
Vintage Light	-	-	-	-	-	12755	12215	-	-	-	-	-	-	-	-
Wolf	-	-	23285	20640	19485	-	-	-	-	-	-	-	-	-	-
BMW															
On/Off Road															
F650/650CS	7820	6610	-	-	4815	4405	4015	-	-	-	-	-	-	-	-
F650CS (ABS)	8270	6990	-	-	-	-	-	-	-	-	-	-	-	-	-
F650GS (ABS)	7780	6535	6250	5535	-	-	-	-	-	-	-	-	-	-	-
F650GS	7255	6160	5890	5210	-	-	-	-	-	-	-	-	-	-	-
F650GS Dakar	7695	6535	6250	5590	-	-	-	-	-	-	-	-	-	-	-
F650GS Dakar (ABS)	8230	6915	6465	-	-	-	-	-	-	-	-	-	-	-	-
F650 SE	-	-	-	-	-	4625	-	-	-	-	-	-	-	-	-
R100GS	-	-	-	-	-	-	-	-	3480	3040	2835	2530	2390	2220	-
R100GS P-D	-	-	-	-	-	-	-	-	3810	3405	3170	2970	2760	2400	-
RT100GS	-	-	-	-	-	-	4315	-	-	-	-	-	-	-	-
RT100GS (ABS)	-	-	-	-	8090	7485	6530	5775	5070	-	-	-	-	-	-
RT100GS SE (ABS)	-	-	-	-	8465	n/d	n/d	n/d	n/d	-	-	-	-	-	-
RT150GS Sport	9770	-	-	-	-	-	-	-	-	-	-	-	-	-	-
RT150GS (ABS)	10905	10315	9325	8710	n/d	-	-	-	-	-	-	-	-	-	-
RT150GS Adventure	13465	11430	10930	-	-	-	-	-	-	-	-	-	-	-	-
Street															
K75	-	-	-	-	-	-	-	-	2940	2795	2635	2500	2340	2255	-
K75A (ABS)	-	-	-	-	-	-	-	-	3310	3075	-	-	-	-	-
K75RT	-	-	-	-	-	-	-	-	-	-	-	3205	3115	2770	-
K75RT (ABS)	-	-	-	-	-	-	-	-	-	-	-	3605	3305	-	-
K75S	-	-	-	-	-	-	-	-	-	-	-	2860	2735	2475	-
K75S (ABS)	-	-	-	-	-	-	-	-	3990	3425	3220	3255	3005	-	-
K1 (ABS)	-	-	-	-	-	-	-	-	-	-	5280	4940	4660	4330	-
K100RS FL	-	-	-	-	-	-	-	-	-	-	4405	4180	-	-	-
K100RS FL (ABS)	-	-	-	-	-	-	-	-	-	-	4795	4385	-	-	-
K100LT (ABS)	-	-	-	-	-	-	-	-	-	-	4845	4610	4130	-	-
K1100RS (ABS)	-	-	-	-	-	-	-	6485	5940	5455	4885	-	-	-	-
K1200LT (ABS)	-	-	-	-	-	-	6850	6990	6435	5815	5315	-	-	-	-
K1200GT (ABS)	16545	13890	-	-	-	-	-	-	-	-	-	-	-	-	-
K1200RS (ABS)	15630	13115	12020	10565	9745	8905	8080	n/d	-	-	-	-	-	-	-
K1200LT-S (ABS)	18215	14045	12020	10745	9795	9000	-	-	-	-	-	-	-	-	-
K1200LT-I (ABS)	-	-	-	11645	10580	9715	-	-	-	-	-	-	-	-	-
K1200LT-C (ABS)	-	15285	14005	12420	11115	10170	-	-	-	-	-	-	-	-	-
K1200LT Exodus (ABS)	-	17370	-	-	-	-	-	-	-	-	-	-	-	-	-
R850R	-	-	-	-	-	-	4020	3645	-	-	-	-	-	-	-
R850R (ABS) & SE	-	-	-	-	-	-	4495	4390	-	-	-	-	-	-	-
R100R	-	-	-	-	-	-	-	-	3340	3105	2980	2975	2645	-	-
R100RS	-	-	-	-	-	-	-	-	-	-	3360	3375	2875	-	-
R100RT	-	-	-	-	-	-	-	-	3820	3555	3360	3405	3180	2930	-
RT100R/PL	-	-	5505	5885	5300	4485	-	-	3710	-	-	-	-	-	-
RT100R (ABS)	-	-	6670	6140	6075	5805	5045	4360	-	-	-	-	-	-	-
RT100RS	-	-	-	-	-	-	-	-	n/d	4305	-	-	-	-	-
RT100RS (ABS)	-	-	9330	8805	8010	6900	6615	6265	5320	5005	-	-	-	-	-
RT100RSL (ABS)	-	-	-	-	-	-	-	-	6435	5855	5280	-	-	-	-
RT100RT (ABS)	-	-	9890	9760	9030	7105	6700	6395	-	-	-	-	-	-	-
RT100RT SE (ABS)	-	-	-	-	-	-	-	-	9905	-	-	-	-	-	-
RT100RTL (ABS)	-	-	-	-	-	-	7135	6770	-	-	-	-	-	-	-
RT100S (ABS)	12590	11355	10275	-	-	8670	-	-	-	-	-	-	-	-	-
RT100SA (ABS)	-	-	n/d	9645	9635	n/d	-	-	-	-	-	-	-	-	-
RT100SA SE (ABS)	-	-	n/d	n/d	10025	-	-	-	-	-	-	-	-	-	-
RT100S Boxer Cup Prep	11030	9260	-	-	-	-	-	-	-	-	-	-	-	-	-
RT100S Boxer Cup Rep	12830	10415	-	-	-	-	-	-	-	-	-	-	-	-	-
RT150R	9090	7630	6845	-	-	-	-	-	-	-	-	-	-	-	-
RT150R (ABS)	11090	9315	8350	-	-	-	-	-	-	-	-	-	-	-	-
RT150RS (ABS)	14095	11830	10670	n/d	-	-	-	-	-	-	-	-	-	-	-
RT150RT (ABS)	14825	12445	11275	n/d	-	-	-	-	-	-	-	-	-	-	-
RT200C (ABS)	13275	11145	10105	8950	8475	7815	6370	-	-	-	-	-	-	-	-

YEAR	04	03	02	01	00	99	98	97	96	95	94	93	92	91	90
BUELL															
Blast	-	4000	3655	3065	2670	2360	-	-	-	-	-	-	-	-	-
M2 Cyclone	-	-	-	6265	5470	4610	4080	3795	3720	-	-	-	-	-	-
RS1200	-	-	-	-	-	-	-	-	-	-	-	-	-	5655	5415
RS1200C	-	-	-	-	-	-	-	-	-	-	-	-	-	5185	4715
RS1200C (ABS)	-	-	-	-	-	-	-	-	-	-	-	-	-	5460	5100
S1 Lightning	-	-	-	-	-	-	4710	4495	4225	-	-	-	-	-	-
S2 Thunderbolt	-	-	-	-	-	-	-	-	-	4915	4790	-	-	-	-
S2T Thunderbolt Touring	-	-	-	-	-	-	-	-	-	5180	-	-	-	-	-
S3 Thunderbolt	-	-	-	-	-	7335	6555	5685	5360	5190	-	-	-	-	-
S3T Thunderbolt Touring	-	-	-	-	-	8505	7830	6840	6075	5710	5500	-	-	-	-
S3T Thunderbolt Touring	-	-	-	-	-	7490	6535	5725	5070	-	-	-	-	-	-
X1 Lightning	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
XB9R Firebolt	8275	7950	6805	-	-	-	-	-	-	-	-	-	-	-	-
XB9R Lightning	8095	7770	-	-	-	-	-	-	-	-	-	-	-	-	-
XB12R Firebolt	9895	-	-	-	-	-	-	-	-	-	-	-	-	-	-
XB12S Lightning	9680	-	-	-	-	-	-	-	-	-	-	-	-	-	-
DUCATI															
On/Off Road															
E-900 Elefant	-	-	-	-	-	-	-	-	-	-	3490	3130	-	-	-
Street															
620 Sport FF	-	5755	-	-	-	-	-	-	-	-	-	-	-	-	-
748	-	-	9630	8295	6865	6625	-	-	-	-	-	-	-	-	-
748 Biposto	-	-	-	-	-										

YEAR	04	03	02	01	00	99	98	97	96	95	94	93	92	91	90
M800 Monster 800S I.E.	7655	6945	-	-	-	-	-	-	-	-	-	-	-	-	-
M900 Monster	-	-	7930	-	5815	4820	4655	4255	4005	3645	3245	3075	-	-	-
M900 Monster Special	-	-	-	6985	6165	5285	-	-	-	-	-	-	-	-	-
M900 Monster City	-	-	-	-	5440	-	-	-	-	-	-	-	-	-	-
M900 Monster Cromo	-	-	-	7185	5440	-	-	-	-	-	-	-	-	-	-
M900 Monster Metallic	-	-	-	6780	-	-	-	-	-	-	-	-	-	-	-
M900 Monster S4	-	-	9305	8185	-	-	-	-	-	-	-	-	-	-	-
M900 Monster Dark	-	-	7635	6450	5470	-	-	-	-	-	-	-	-	-	-
M1000 Monster 1000S I.E.	9680	8870	-	-	-	-	-	-	-	-	-	-	-	-	-
SS800F	7115	6335	-	-	-	-	-	-	-	-	-	-	-	-	-
SS1000F DS	9790	8855	-	-	-	-	-	-	-	-	-	-	-	-	-
ST2	-	-	8840	7635	6950	6125	5985	-	-	-	-	-	-	-	-
ST4S	13350	12065	10855	8620	8200	7115	-	-	-	-	-	-	-	-	-
ST4S (ABS)	14240	12820	-	-	-	-	-	-	-	-	-	-	-	-	-

HARLEY-DAVIDSON

FLHR Road King	18500	17100	16085	15155	13485	13520	11610	11390	11085	10570	10265	-	-	-	-
FLHRCI Road King CI	19300	18150	16950	16030	14595	14085	11715	-	-	-	-	-	-	-	-
FLHRCI Rd King CI Ann	-	19000	-	-	-	12155	-	-	-	-	-	-	-	-	-
FLHRI Road King EFI	19100	-	16170	15310	14285	-	11490	11210	-	-	-	-	-	-	-
FLHRS Road King Cstm	18700	-	-	-	-	-	-	-	-	-	-	-	-	-	-
FLHRSEI Screamin' Eagle	-	-	22245	21110	n/d	-	-	-	-	-	-	-	-	-	-
FLHS Electra Glide Sprt	-	-	-	-	-	-	-	-	-	-	8035	7815	7425	6785	-
FLHT Electra Glide	16100	15670	13400	12535	11430	11045	9415	9165	8860	8620	-	-	-	-	-
FLHTC EI Gl Cisc Anrv	-	18350	-	-	-	-	-	-	-	9100	-	-	-	-	-
FLHTC EI Gl Cisc EFI	19200	17850	15805	14915	13735	12645	10790	10480	10295	9835	9300	8705	8520	8515	7580
FLHTC EG C w/Sidecar	-	-	-	-	-	-	-	-	-	-	-	10945	10615	9710	-
FLHTC EI Gl Cisc EFI	19600	18350	17115	16265	14365	13755	11090	10800	10510	-	-	-	-	-	-
FLHTC EI Gl Cisc Anrv	-	19250	-	-	-	11560	-	-	-	-	-	-	-	-	-
FLHTCU Shine Anrv	-	-	-	-	-	-	12385	-	-	-	-	-	-	-	-
FLHTCU EI Gl Ultra Cisc	-	-	-	-	-	-	12080	11780	11240	10700	10160	9925	9560	8670	-
FLHTCU EG Utlr CI Anrv	-	-	-	-	-	-	-	-	-	-	10565	-	-	-	-
FLHTCU UI Cisc EG-FI	21500	20000	19250	18250	16030	15230	12390	12245	12095	-	-	-	-	-	-
FLHTCU EG UI CI Ann	-	20900	-	-	-	13345	-	-	-	-	-	-	-	-	-
FLHTCU EG UI CI Ann	-	-	-	-	-	-	-	-	-	-	-	12650	12205	10755	-
FLHTU UEGC w/Sidecar	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
FLHTI Elec Glide	16700	-	-	-	-	-	-	-	-	-	-	-	-	-	-
FLST Heritage Softail	-	-	-	-	-	-	-	-	-	-	-	-	-	7180	-
FLSTC Hrtg Sftl Classic	18800	18120	17455	16745	14125	12150	10915	10685	10295	9835	9570	8775	8595	8305	7635
FLSTCI Hrtg Sftl Cisc EFI	19500	18500	18050	17140	-	-	-	-	-	-	-	-	-	-	-
FLSTF Fat Boy	18000	17600	16390	15635	13650	11930	10805	10615	10325	9850	9410	8590	8460	8340	7545
FLSTFI Fat Boy EFI	18600	18300	17285	16265	-	-	-	-	-	-	-	-	-	-	-
FLSTF Fat Boy Anrv	-	18400	-	-	-	11215	-	-	-	-	-	-	-	-	-
FLSTM Hrtg Sftl N'stiglia (Sp)	-	-	-	-	-	-	12355	11070	10515	8885	-	-	-	-	-
FLSTS Hrtg Sprg Softail	-	19500	17545	16665	14760	13475	12190	12050	-	-	-	-	-	-	-
FLSTSJI Hrtg Sprg Softail EFI	-	20100	18590	17580	-	-	-	-	-	-	-	-	-	-	-
FLSTS Hrtg Sprg Ann	-	19900	-	-	-	12620	-	-	-	-	-	-	-	-	-
FLTC TG Cisc	-	-	-	-	-	-	-	-	-	-	-	8280	7580	-	-
FLTC TG C w/Sidecar	-	-	-	-	-	-	-	-	-	-	-	-	10615	9710	-
FLTCU CI Cisc Tour Glid	-	-	-	-	-	-	12095	11240	10700	10160	9925	9560	8670	-	-
FLTCU TG UR Cisc Anrv	-	-	-	-	-	-	-	-	-	10565	-	-	-	-	-
FLTCU UTGC w/Sidecar	-	-	-	-	-	-	-	-	-	-	-	12650	12205	10755	-
FLTR Road Glide	-	-	15735	15080	13420	12780	10845	-	-	-	-	-	-	-	-
FLTRI Road Glide EFI	18820	17550	16445	15715	14055	13010	11020	-	-	-	-	-	-	-	-
FLTRI Road Glide Anniv/SEI	-	18500	-	21110	19270	12095	-	-	-	-	-	-	-	-	-
FXD Dyna Super Glide	13900	13100	11725	11035	10120	9180	8610	8465	8200	7775	-	-	-	8340	8050
FXDB Dyna Daytona/Sturgis	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
FXDL Dyna Low Rider	16950	15700	14475	13485	12655	11680	9680	9435	9175	8755	8220	7995	-	-	-
FXDS-COVN Convertible	-	-	-	-	12740	11920	9975	9755	9485	9045	8520	-	-	-	-
FXDC Dyna Glide Cstm	-	-	-	-	-	-	-	-	-	-	-	-	8055	-	-
FXDWC Dyna Wide Glide	17900	16950	16085	15080	13735	12590	10535	10275	9985	9540	8975	8395	-	-	-
FXDWG Anniv.	-	17420	-	-	-	10950	-	-	-	-	8620	-	-	-	-
FXDX Dyna SG Sport	15600	15300	13650	12695	12220	10590	-	-	-	-	-	-	-	-	-
FXLR Low Rider Cstm	-	-	-	-	-	-	-	-	-	8030	7835	7615	7405	6815	-
FXDXT SprGlide T-Sport	-	16500	14320	13340	-	-	-	-	-	-	-	-	-	-	-
FXLR LR Cstm Anrv	-	-	-	-	-	-	-	-	-	-	8075	-	-	-	-
FXR Super Glide	-	-	-	-	-	-	7220	7155	6880	6725	6195	-	-	-	-
FXRS Low Rider	-	-	-	-	-	-	-	-	7570	7460	6880	-	-	-	-
FXRS-SP LR Sport Ed	-	-	-	-	-	-	-	-	7755	7605	7405	6620	-	-	-
FXRT Sport Glide	-	-	-	-	-	-	-	-	7855	7505	6860	-	-	-	-
FXRS-COVN Conv LR	-	-	-	-	-	-	7995	7800	7480	6935	-	-	-	-	-
FXST Softail	15210	14600	13225	12220	10990	9100	-	-	-	-	-	-	6805	-	-
FXSTI Softail	15650	15850	13780	12775	-	-	-	-	-	-	-	-	-	-	-
FXSTB Night Train	16400	16900	14120	13170	12260	9785	-	-	-	-	-	-	-	-	-
FXSTBI Night Train EFI	17000	17800	14645	13735	-	-	-	-	-	-	-	-	-	-	-
FXSTC Softail Custom	-	-	-	-	10480	10065	9805	9570	9140	8610	8245	8065	7990	7045	-
FXSTD Softail Deuce	18550	17700	15920	15080	13810	-	-	-	-	-	-	-	-	-	-
FXSTDI Softail Deuce EFI	19400	18900	16645	15675	-	-	-	-	-	-	-	-	-	-	-
FXSTS Springer Softail	18500	17400	15005	14055	13020	11615	10455	10240	9985	9435	8920	8470	8330	8175	7340
FXSTSI Springer Softail EFI	19100	18100	15575	14685	-	-	-	-	-	-	-	-	-	-	-
FXSTS8 Bad Boy	-	-	-	-	-	10615	10285	10015	-	-	-	-	-	-	-
XLH883 Sportster	6850	-	5540	5085	4595	4455	4355	4355	4270	4085	3720	3490	3360	3255	3210
XLH883C Spstr Custom	7990	7100	6240	6020	5325	4890	-	-	-	-	-	-	-	-	-
XLH883 Spstr Hugger	-	7810	5910	5555	4920	4760	4655	4635	4565	4360	4005	3805	3675	3535	3415
XLH883 Sportster Dlx/Anniv	-	-	-	-	-	-	-	-	4625	4270	4075	3955	3870	3515	-
XL1200S Spstr 1200Spt	-	9990	9765	9125	7495	5935	5530	5440	5225	-	-	-	-	-	-
XL1200C Custom 1200	10990	10150	9865	9605	8860	6500	5865	5775	5495	-	-	-	-	-	-
XL1200C Anniv	-	11090	-	-	-	6155	-	-	-	-	-	4515	-	-	-
XLH1200 Sportster 1200	-	-	n/d	8425	7205	5600	5185	5105	4985	4750	4405	4225	4080	3895	3710
VRSC V-Rod	18850	17870	15825	-	-	-	-	-	-	-	-	-	-	-	-
VRSC V-Rod Anniv	19450	18415	-	-	-	-	-	-	-	-	-	-	-	-	-
FXSTDSE2 Screamin' Eagle	28800	-	-	-	-	-	3875	4075	3695	3250	-	-	-	-	-
FLHTCSE Screamin' Eagle	29900	-	-	-	-	-	4090	-	-	-	-	-	-	-	-

**HONDA
On/Off Road**

CT70	-	-	-	-	-	-	-	-	-	685	545	465	405	-	-
XR250L	-	-	-	-	-	-	1525	1275	1070	880	835	710	-	-	-
XR650L	5155	4355	3440	3220	2630	2420	2210	2065	1875	1625	1330	1140	-	-	-
Street	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
CB250 Nighthawk 250	-	2735	2325	2100	1780	1665	-	1735	1545	1350	1240	1125	1035	980	-
CB400F CB-1	-	-	-	-	-	-	-	-	-	-	-	-	-	n/d	1585
CB750 Nighthawk	-	4665	4055	3720	3415	3375	3300	3000	2645	2335	-	1960	1885	1795	-
CB900F2 (919)	-	6505	5590	-	-	-	-	-	-	-	-	-	-	-	-
CB1000	-	-	-	-	-	-	-	-	-	3300	2975	-	-	-	-
CBR600F Hurricane	-	-	-	-	-	-	-	-	-	-	-	-	-	-	2130
CBR600F2	-	-	-	-	-	-	-	-	-	-	2800	2630	2540	2365	-
CBR600F3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
CBR600F3 Smokin' Joe's	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
CBR600F4	-	6665	5730	5375	4890	4465	-	-	-	-	-	-	-	-	-

